

Derick White, MHA

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PROFESSIONAL PROFILE

Dynamic and results-oriented healthcare executive with over 15 years of experience driving revenue growth, physician services / ambulatory services expansion, and customer acquisition for high-growth startups and Fortune 500 companies. Proven leader in building data-driven marketing teams, scaling omnichannel campaigns, and developing go-to-market strategies that deliver measurable business impact in healthcare settings and beyond. Adept at blending creativity with analytics to fuel customer-centric growth

TECHNICAL SKILLS

- Software: SAP CRM, Epic EMR/Practice Management, NextGen Pharmacy, GE Centricity EMR/Business, ADP E-Time, PeopleSoft My Way, Kronos, Medi-Metrix, iCims, Lawson, Press Ganey, Meridios, Facets, MAS90, RAS, Microsoft Office365, Mac OS, Adobe Suite, Google Docs, Tableau, PowerBI, Workday, Salesforce

PROFESSIONAL EXPERIENCE

Rite Aid Pharmacy **Philadelphia, PA**
10/2022 - 05/2024
Pharmacy Management Graduate Synthesis Fellow

State of Delaware **Wilmington, DE**
01/2022 - 10/2022
Independent Consultant

***** MERIDIAN HEALTH (Hackensack Meridian Health)** **Neptune, NJ**
09/2011 - 06/2018
Assistant Regional Practice Administrator

- Directed revenue cycle and business operations of 7 -10 hospital owned outpatient locations and affiliated physician sites. Direct reports of 10 – 11 site managers. Managed multimillion-dollar (\$10M+) budget in physician services. Achieved savings in supply costs consistently. Coordinated contract renewal process for large physician groups. Implemented new database and developed operating procedures for service recovery. Retained several clients in contract negotiation decision support.
- Progressive roles as Physician Contract Specialist and Physician Relations Specialist

Fidelis Care NYC (Centene) **New York, NY**
01/2010 - 03/2011
Associate, Health Benefits Enrollment

- Represented Fidelis Care underinsured populations. Promoted services support and provider retention initiatives. Achieved over 90% retention rate.

EDUCATION

TEMPLE UNIVERSITY - Fox School of Business **Philadelphia, PA**
Awarded May 2025
MHA/MBA, Healthcare Administration, (MHA' 25/MBA ' 26)

NEW YORK UNIVERSITY **New York, NY**
Awarded Jan 2012
B.A. with Honors: Social Science - Sociology

Boston University- School of Public Health 10/2022 - 01/2023
Mini – MPH Colloquium

Connections Community Support Programs 10/2020 - 01/2021
Certificate MANDT